

# ONWARD | CAPITAL

Founded in 2015, Onward Capital is a Chicago-based private equity firm making control investments in manufacturing, value-added distribution, and industrial services companies.

60+

Private Equity Transactions

\$600M+

Invested in Industrial Sector

\$4-15M+

Target Platform EBITDA

\$20-125M+

Target Platform Revenue

## CURRENT INVESTMENTS

### pfi:InStore

St. Louis-based manufacturer of temporary and permanent point-of-purchase displays serving CPGs, retailers and agencies in a variety of end markets, including beverage, security, and grocery

Actively seeking add-on acquisitions



#### Add-On Acquisitions



WI-based distributor of professional quality power tool accessories, sawblades, and hand tools for contractors, woodworkers, automotive shops, and DIYers

Actively seeking add-on acquisitions



#### Add-On Acquisitions



Pompano Beach-based manufacturer and distributor of electrical products for both commercial and residential end-markets, including circuit breakers, temporary power generation solutions, switchgear and wire and cable

Actively seeking add-on acquisitions

## EXITED INVESTMENTS



#### Add-On Acquisitions



MN-based manufacturer of branded fiber optic polishing equipment and contract manufacturing services for aerospace and defense

Sold to American Industrial Partners in 2021

## INVESTMENT CRITERIA

- Manufacturing
- Distribution
- Industrial Services

## SUBSECTOR FOCUS

- A&D Components
- Building Products
- Industrial Technology
- Packaging
- Plastics & Synthetics
- Precision Components
- Specialty Chemical
- Wire & Cable

## TARGET CHARACTERISTICS

- Leading position in a niche market
- Mission critical products
- Attractive financial metrics
- Multiple avenues for growth
- Fragmented market with strong macro trends
- Accretive add-ons

## CONTACT INFORMATION

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